



# DEVELOP THE POTENTIAL OF BOTH INDIVIDUALS AND THE WHOLE TEAM



## Effective Team Development (ETD)

In business, teams who realise their optimum potential continually achieve greater results. To develop the ultimate team, all members must understand the dynamics of the team and be prepared to fulfil their responsibility in the achievement of the team goals.

The Effective Team Development (ETD) course is an intensive development program for the whole team, including the manager. It assists forward thinking teams to develop more of the unfulfilled potential of both the individual members and the group as a whole.

### THE EFFECTIVE TEAM DEVELOPMENT COURSE CHANGES INDIVIDUAL AND TEAM ATTITUDES AND BEHAVIOURS.

- Increase their own productivity
- Improve communications with other team members
- Become more focussed on the achievement of team goals and objectives
- Increase self confidence
- Capitalise on team synergy
- Improve overall team results

Here is what some of LMA's participants have said about the ETD course:

**"The ability to discuss business issues and solutions with leaders from other teams from TRT was extremely helpful and I believe great progress has been made in the achievement of our set goals to date."**

*David Armano, Total RISC Technology.*

Further information & bookings: Visit [www.lma.biz](http://www.lma.biz) or call 1800 333 270



# Empowered people. Better results.

## PROVIDED CLARITY FOR THE BUSINESS JOURNEY

"The course provided relevant information and content for my personal circumstance in starting up a business/branch, recruiting and developing a new team and planning for the business. It provided clarity for the journey I am embarking on. I have already put into practice some of the learnings."

*Frank Tiatto, G-Force Group of Companies.*

## WORKING TOGETHER AS A TEAM

"The most enjoyable aspect about this course was we had fun and we felt free to express our own opinions and concerns about our role and team performance. Now we know where we going and, more importantly, we know why and when we will achieve our goals. We did start sharing knowledge and skills, working together and helping each other. We realised that working as a team maximises our strengths."

*Maria Turrin, Interwork Limited.*

## A DIFFERENT WAY OF THINKING

"I was really impressed with the course. It offered up a different way of thinking about things we thought we were doing well in. This has lead to obvious improvements in both myself and also my team."

*Adrian Pollard, National Foods (NZ).*

**"A good exercise to clarify the team's current situation, identify areas of work needed and build a better understanding of team members and goals."**

*Fabrice Noel, Pharmaceuticals Professionals.*

## DEVELOPING A CLEAR VISION FOR THE COMPANY

"The most profound outcome from the course for me was the development of a clear vision of where we are trying to lead the company, and how we will more easily get there by working as a team. Measurable results for me were in the observation of team members, their initial suspicion and mistrust of management and colleagues, and "why change"

attitude. Progressively these barriers were broken down to the point that by the last session we were working cohesively on our goals and future objectives."

*Patrick Shea, IFM Efector.*

## IMPROVEMENTS IN EMPLOYEE MORALE

"Learning effective delegation and coaching techniques has been the biggest areas of development for me. Seeing my employees grow into their prospective positions and more effective communication between us has improved the workplace generally. This has improved morale and efficiency, and as a result productivity has improved."

*Karl Matiu, Ardex Australia.*

## IMPROVING AS A TEAM

"Overall the course was very enjoyable for all participants. One major outcome was a framework for improving as a team and some practical strategies to achieve these improvements."

*Brian Keating, City of Gosnells.*

**To discuss how we can help you achieve exceptional results in your organisation, contact us on (Aust) 1800 333 270 or (NZ) 0800 333 270 or visit [www.lma.biz](http://www.lma.biz)**

Leadership Management Australia Pty Ltd / Leadership Management Australasia (NZ) Ltd  
1400 Malvern Road, Glen Iris VIC 3146 Tel (Aust) +61 3 9822 1301 or 1800 333 270  
Tel (NZ) 0800 333 270 Fax +61 3 9824 7154 Email [info@lma.biz](mailto:info@lma.biz) Web [www.lma.biz](http://www.lma.biz)

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