



ENHANCE YOUR LEADERS' AND MANAGERS' CONFIDENCE AND SKILLS



Leading and Managing for Results (LMR)

The Leading and Managing for Results (LMR) course provides new leaders and managers with solid foundations to build organisational growth through improved personal performance and productivity.

The LMR course develops your key people in leadership, management and supervisory roles to enhance their abilities to meet overall organisational objectives whilst enhancing the spirit of teamwork and mutual support required to achieve team goals.

TO ACHIEVE OUTSTANDING RESULTS, NEW LEADERS AND MANAGERS NEED CONFIDENCE IN THEIR DECISION-MAKING AS WELL AS MARKEDLY ENHANCED SKILL SETS.

They will see improvements in their own performance and their team's performance in the following areas:

- Enhanced leadership capabilities
- Greater empowerment and synergy within the team
- Increased self confidence
- Higher organisational growth

Don't just take our word for it, here is what some of LMA's participants have said about the LMR course:

"The change activity our team implemented from completing this course now saves staff overall 1 to 2 hours per day. That's up to 25 hours total per week saved which can be used for High Payoff Activities. From myself alone this works out to be around \$800 per month."

Matthew Pasini, Pindan Constructions.

Further information & bookings: Visit www.lma.biz or call 0800 333 270



Empowered people. Better results.

EAGER TO ENGAGE AND APPLY THE CONTENT

"I was apprehensive about starting this course, as I wondered if I'd really have the time to dedicate to getting the assignments and reading completed. To my surprise, this course was more relevant to my position than I had anticipated and I found myself eager to engage and practically apply what I was learning to my job."

Laura Pettifer, Department of Justice.

A MORE POSITIVE AND INVOLVED TEAM

"When I started this course I felt the engagement of my staff was quite low, their motivation was low and their stress levels were high. Since then I have incorporated a variety of new ideas that I have gained from the course and I have managed my team into a positive and more involved team who look after their own work load rather than me having to look over their shoulder to ensure that they are doing the right thing."

Crede Harrison, BankWest.

"I have derived a lot of benefit from attending the course. It provides a well-paced and practical approach to learning; which gives the participant time to think, reflect, and implement minor changes / adjustments that can lead to a long term change in behaviour."

Allison Selman, Atteris.

FOCUSSING ON HIGH PAYOFF ACTIVITIES

"I have now identified my HPAs and spend quality time on these activities. My LPAs have been successfully delegated to other staff members whom have also shown appreciation and enthusiasm for the extra responsibilities and challenges.

Overall the culture in my role and environment have improved dramatically and I am receiving positive feedback from other managers as well as my staff."

Richard Macintyre, Ashley Group.

"The course was the missing link for me as a Manager. It taught me the important aspects to help me manage my team in a more positive manner and thus the team became more productive. It helped me to easily identify gaps between productivity and performance."

Cathy Watt, Holiday Coast Transport Services.

CHANGING THE MENTALITY OF THE TEAM

"The idea of a positive approach to discipline, using good root cause analysis has helped me to deal with costly mistakes and realise that out of every adversity is the seed of an equal or greater opportunity. I am using this with a lot

of success to change the mentality within our plant from a 'who can we blame' to more of a 'what can we do' to make things better approach."

Paul Williams, AB Note.

THE COURSE IS BROKEN DOWN INTO MANAGABLE PIECES

"I was really happy about the recognition of being selected to attend the training by my Manager and I can see how this will assist me in my role and also the leadership of our team/s. I really liked how the workshops assisted me to complete the course work and how the required work was broken down into the smaller more manageable pieces."

Lucy Nicholson, Chess Employment Services.

To discuss how we can help you achieve exceptional results in your organisation, contact us on (Aust) 1800 333 270 or (NZ) 0800 333 270 or visit www.lma.biz

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