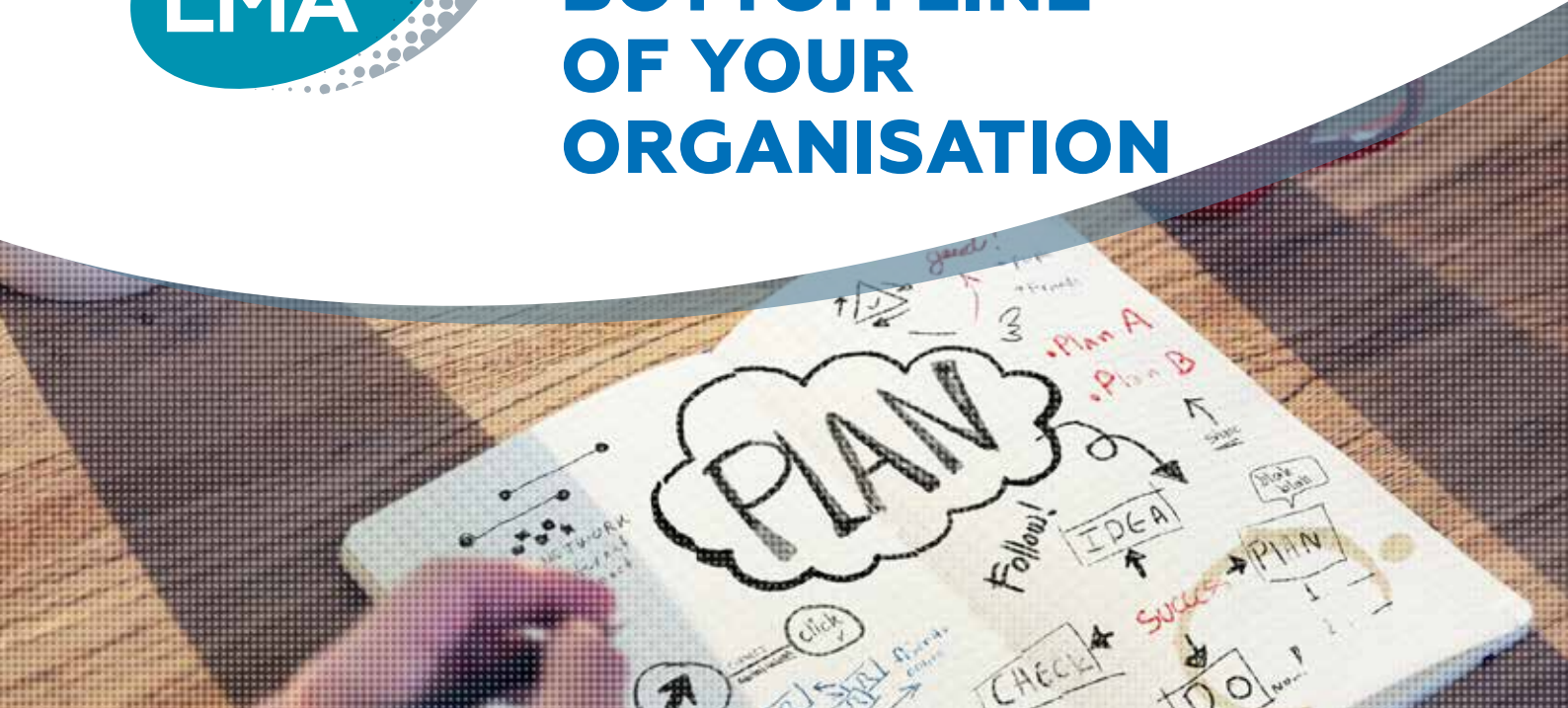




# IMPROVING THE BOTTOM LINE OF YOUR ORGANISATION



## The Performance Edge (TPE)

Today's marketplace demands an increasingly high level of performance from companies if they are to remain competitive. The good news is you already have the resources your company needs to achieve these levels; your people.

The most effective and immediate way to improve the performance of your organisation is to increase the performance and productivity of your people.

### THE PERFORMANCE EDGE (TPE) COURSE IS THE KEY TO ACHIEVING THIS.

The TPE course enables your employees who are already doing well to do even better. They will see improvements in their own performance and their team's performance in the following areas:

- Productivity and Performance
- Organisational Skills
- Communication
- Team Development
- Personal Leadership

### ...TO IMPROVE THE BOTTOM LINE OF YOUR ORGANISATION.

Don't just take our word for it, here is what some of LMA's participants have said about the TPE course:

**"With LMA courses we achieved savings, improvements and efficiencies equivalent to \$50,000 per participant - an average ROI of 16:1"**

*Phill Laing, MD, Foot Locker Asia Pacific.*



## Empowered people. Better results.

### BRINGING OUT THE BEST IN STAFF

"There has been a real measurable difference in a short space of time through application of the learning during The Performance Edge course, both for the participants and the team."

*Daniel O'Carroll, Fulton Hogan Signs & Graphics.*

### PROFESSIONAL GROWTH THROUGH COLLABORATION

"I really enjoyed the format of the workshops - they were formal enough to cover the course content yet informal enough to allow us to use part of the sessions as 'sounding boards' to share the different problems and issues we face in the workplace. This was one of the most useful and practical courses I have ever completed."

*Alison Whiteaker, Plunkett Homes.*

### \$53,000 PRODUCTIVITY IMPROVEMENT

"Due to improvements in my own productivity using the techniques I have learnt in the TPE course, I have calculated a yearly improvement to the value of \$53,000. The time savings in both my professional and personal life have benefitted me greatly."

*Christopher Evans, Dyno Group.*

**"I now have a system that works for me; I can achieve more in the same amount of time and less tasks are slipping through the cracks."**

*Owen O'Brien, Emco Building.*

### EFFECTIVENESS = SUCCESS

"What I have gained has totally exceeded my expectations. Just half way through the course I am; achieving results in all areas of my life, scheduling and using my time more efficiently, completing projects that have laid dormant for too long, communicating better, improving my relationships with others, feeling happier and less stressed and achieving a healthy work/life balance."

*Jennifer Catt, HR Manager, Chevron Glass Group.*

**"The whole course changed the way I do and think in my everyday work practices. I can communicate better and ask the right questions to get the right answers."**

*Stephen Anthony, Canberra Racing Club (Thoroughbred Park).*

### AN AVERAGE ROI OF \$40,000 PER PERSON

"The investment with LMA training and development has returned to us in numerous ways. We have gained annual productivity ROIs averaging \$40,000 per person, and are trading profitably with fewer staff in a motivated environment."

For a small company operation in a highly competitive industry this is a significant and valued impact."

*Ashley Wilson, GM, Noordeman Diesel.*

### IMPROVING EXISTING SKILLS

"I was rather sceptical about the course at the beginning as I felt that my time management skills, leadership skills and systems in place were effective. But after being shown the tools, I found that there were many areas that could be improved immensely by only making small changes. The most enjoyable part was putting these tools in place and seeing for myself them working and gaining me back time to complete important projects."

*Jade Morgan, About Image.*

**To discuss how we can help you achieve exceptional results in your organisation, contact us on (Aust) 1800 333 270 or (NZ) 0800 333 270 or visit [www.lma.biz](http://www.lma.biz)**

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